

**INVESTING IN GHANA
DOING BUSINESS**



G I P C **GHANA
INVESTMENT
PROMOTION
CENTRE**

your prosperity partner

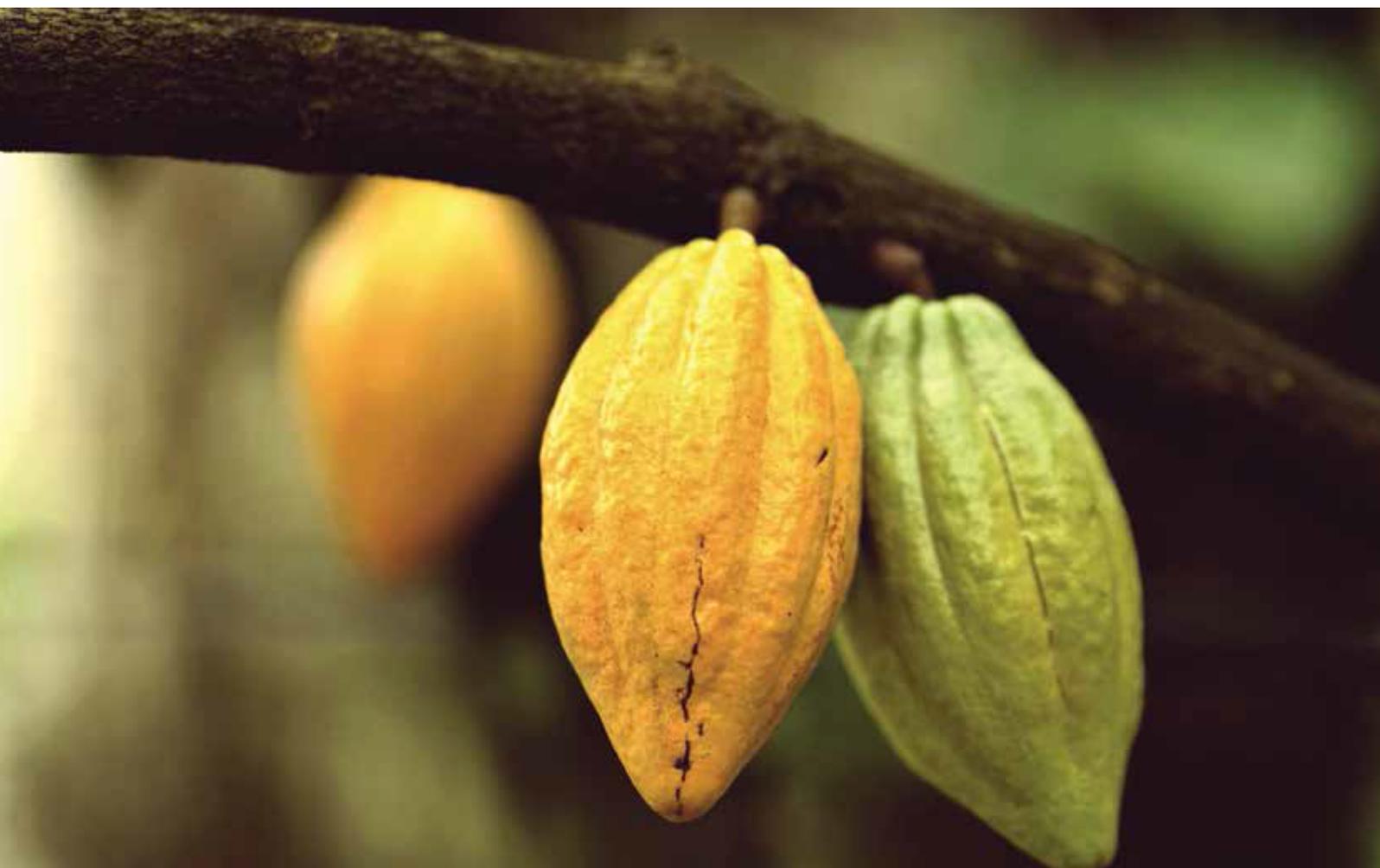
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This hospitable nation has a proud record of not only being one of the most important nations in the African continent for its independence in 1957, but is also credited with showing the way toward peace and the stability of democracy.

Contents

Akwaaba!	1
A space and a place to live and prosper.	
A rich cultural history	
We invite you to Ghana as an investor.	
Ghana at a Glance	2
Why Ghana?	
Setting Up	
Investment Incentives	
Inflation	
Minimum Wage	
GDP	
Exchange Rate	
Investment Opportunities	6
Investment Guarantees	6
Potential Sources of Funding	7
Some Foreign Affiliates Operating in Ghana	7
Institutions	8
Attractive investment opportunities - Your Prosperity Partner	9
Information at your fingertips	9
Create your own prosperity in Ghana	9
Contact Us	



Akwaaba!

A space and place to live and prosper.

Visitors and investors who arrive on the shores of tropical Ghana, situated in a strategic position on the west coast of the Gulf of Guinea, are used to being greeted with "Akwaaba" - You are welcome!

This hospitable nation has a proud record of not only being one of the most important nations in the African continent for its independence in 1957, but is also credited with showing the way toward peace and the stability of democracy.

Apart from the largest artificial lake, Lake Volta, the country is also the proud home of the only tropical rain forest walkway in Africa, the Kakum canopy walkway.

The appreciation of the role of Ghana in the African continent can probably best be described by the fact that Ghana is the first and only African country to have welcomed the monarch of the United Kingdom, Queen Elizabeth, and three American presidents on state visits.

On March 23, 1998 over half a million people gathered in Independence Square to see former President Bill Clinton and in February 2008 the former President George W. Bush visited Ghana.

A rich cultural history

In July 2009, the President of the United States, Barack Obama visited Ghana on his first visit to sub-Saharan Africa to highlight Ghana as a beacon of democracy and progress on the continent.

More than 25 million inhabitants of Ghana with a rich cultural history live in ten regions, which extend from the warm and relatively dry south-east coast to the hot and humid south-west and hot and dry north.

The lively and bustling metropolis of Accra is home to Kotoka International Airport while Tema Port facilitates oil import and export operations, part of a flourishing international trade.

Kumasi, the second largest city in Ghana, is located in the vicinity of Lake Bosomtwi, a natural lake, in a rain forest region and is also called the "Garden City". It is the hub of exports of gold, hard wood and cocoa and is home to Guinness Ghana.

To the south-west of the twin city of Sekondi-Takoradi is full of seams with the development as a result of the discovery and marketing of substantial oil deposits.

Ghana has a well developed infrastructure as regards electricity, water, roads, airports and ports. Readily available and accessible services such as water and electricity add to a favorable climate for investment. In a developing country it is clear that much more needs to be done and the development of the infrastructure is one of the priorities of the national development strategy.

A global driver directing investments such as corruption perception and the perception of the ease of doing business is and will continue to be a high priority. As a developing country, we realise that much more needs to be done and infrastructure is high on the agenda of the national development strategy.

We invite you to Ghana as an investor.

There is a long list of small, local and global, large and medium-sized businesses that have decided to invest in Ghana and are still here and who are excited that they took that bold step.

We invite you to join them.



GHANA AT A GLANCE

The Country	Republic of Ghana
Capital City	Accra
Commercial Language	English
Currency	The Cedi
GDP (nominal)	GH¢ 133,297 billion (end 2015)
GDP Growth	4.1% (2015)
Inflation	19.0% (for Jan 2016)
Exchange Rate	US\$ 1.00 GH¢ 3.96 (Feb, 2016)
Minimum Wage	GH¢ 7.00 (2015)
Population	27.04 Million (2014 est.)
Land Size	239,460 sq. km (92,100 sq. miles)
Climate	Tropical, General (21-32) °C
Type of Government	Constitutional Democracy
Executive	President, Cabinet
Legislature	Unicameral National Assembly

Why Ghana?

A stable political environment within the West African sub region, with established democratic institutions and systems to ensure good governance in the country

Abundant, adaptable and easily trainable labour force

A competitive daily minimum wage rate of GHC7.00 per day

100% foreign ownership of companies

Duty free access of manufactured exports to USA (AGOA) and European Union markets

Excellent sea and air connections with Europe and USA

Strategic and central location within West Africa provides access to the ECOWAS market with an estimated population of 300 million people

A comparatively well-developed infrastructure i.e. internal road network, electricity and water supplies, internal and external communication as well as sea and airport facilities

An already existing industrial base ranging from heavy engineering to precision industries, electronic, agro-processing, plastics and metal work, clothing and textiles, jewellery and wood processing

Availability of a stock exchange as well as other bank and non-banking financial institutions

A dynamic private sector willing to collaborate with foreign partners

A committed and progressive government/private sector participation

A high degree of personal safety

A truly hospitable people



Setting Up

The Ghana Investment Promotion Centre is a government agency mandated by the GIPC Act 2013 [Act 865] to encourage, promote and facilitate investment in all sectors of the Ghanaian economy

PROCEDURE

Step 1 – Registration with Registrar General's Department

Incorporate a company at the Registrar General's Department and obtain the following:

- Certificate of incorporation
- Company Regulation
- Certificate to commence Business

The department has five (5) working days to complete formalities if all documents are in order.



Step 2 – Minimum Equity Contribution

Foreign investors are required to comply with the GIPC Act 685 regarding minimum equity requirements either in cash or in kind as follows:

EQUITY US\$200,000 for JV with Ghanaian partner
US\$500,000 for 100% foreign ownership
US\$1,000,000 for Trading Activity

- Bank account** – open 2 corporate accounts (foreign and local) with a local bank of your choice.
- By bank transfer** – Effect a bank to bank transfer of minimum equity requirement, which is converted into local currency (Cedis). This transaction should be confirmed to the Bank of Ghana by the investor's local authorised dealer bank. Bank of Ghana in turn confirms this transaction to GIPC for the company's registration purposes.
- By physical cash** – physical cash carried into Ghana by individuals for investment purposes should be declared on Bank of Ghana Form T5 on arrival and subsequently deposited in a bank account within the shortest possible time. This transaction should be confirmed by your dealer bank and the Bank of Ghana as in (ii).

Importation of Plant, Machinery and Equipment

Enterprises are free to implement their projects by importing the relevant plant, machinery and equipment. Zero-rated and concessionary duty items should be cleared automatically and directly through the Customs Excise and Preventive Service (CEPS) of the Ghana Revenue Authority (GRA). Essential plant, machinery and equipment, which fall under section 26 of Act 865, should be cleared with the GIPC.

- Equity in kind** – in the case of equity in kind, in the form of imported machinery, equipment and goods, all documents covering such imports should be in the name of the registered company and evidenced by the following, which should be submitted to GIPC for registration purposes:
 - a. Bill of lading/Airway Bill (originals)
 - b. Destination (Ghana) Inspection Certificate
 - c. Custom Bill of Entry (originals)
 - d. Import Declaration Form (IDF)
 - e. Certified/Final Invoices
 - f. Evidence of Capitalisation – form 6 from the Registrar Generals Department
- Registration with relevant Agencies** – registration with the relevant agencies as applicable to the sector of operation

Step 3 – Registration with GIPC

The investor then registers with the GIPC (after paying the relevant fees) for the process to be completed. This procedure takes five (5) statutory working days to complete, provided the registration forms and all supporting documents are in order.

Step 4 – Wholly Ghanaian – owned enterprises

Wholly Ghanaian-owned enterprises are encouraged to register with GIPC to benefit from the incentives provided for in GIPC Act 865.

Step 5 – Immigrant Quota

All wholly Ghanaian-owned enterprises and enterprises with foreign participation seeking immigrant quota facilities in respect of expatriate personnel (experts) for their businesses should satisfy the relevant minimum capital requirements specified under Section 35 of Act 865. Immigrant quota request is by a letter to GIPC.

Step 6 – Registration with Ghana Revenue Authority (GRA)

All enterprises must register directly with the Ghana Revenue Authority (GRA) for purposes of statutory tax e.g. taxes, rebates and exemptions.

Step 7 – Environmental Impact Assessment Certificate

Applicable enterprises must register and obtain an environmental permit from the Environmental Protection Agency (EPA).

OWNERSHIP Joint Ventures (JV) with Ghanaian partners are encouraged but 100% foreign participation is permissible.

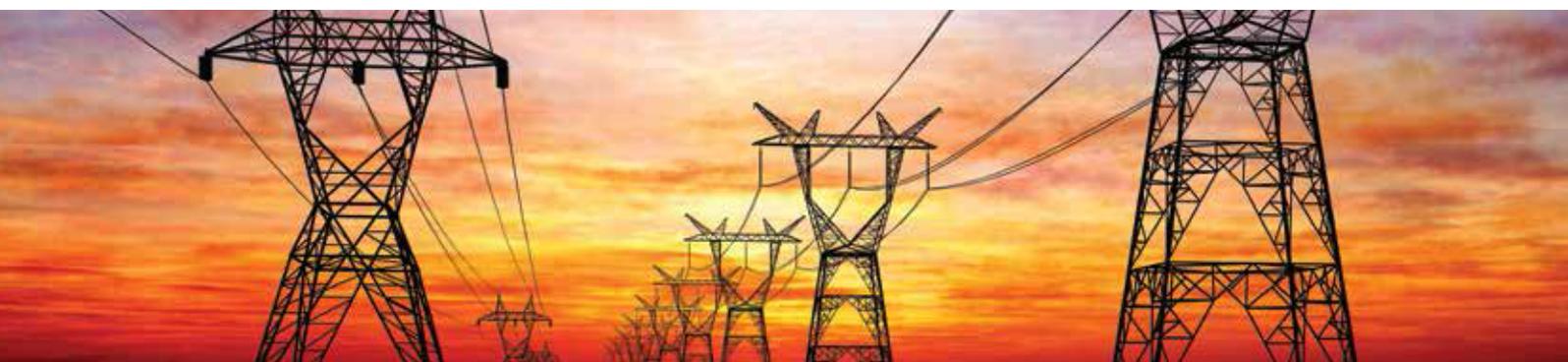
EQUITY US\$200,000 for JV with Ghanaian partner
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EXPATRIATE EMPLOYMENT	Quota	Amount (US\$)
	1 Person(s)	50,000 to < 250,000
	2 Person(s)	250,000 to <500,000
	3 Person(s)	500,000 to <700,000
	4 Person(s)	700,000 and above

INVESTMENT INCENTIVES

CORPORATE TAX

TYPE OF COMPANY		PERCENTAGE (%)
All companies		25
Companies engaged in non-traditional exports		8
Hotels		22
Companies listed on the Stock Exchange		22
Financial Institutions	Income from loan to farming enterprises	20
	Income from loan for a leasing company	20



TAX HOLIDAYS (From Start of Operation)

SECTOR	NO. OF YEARS	RATE OF TAX IN EXEMPTION PERIOD	
Real Estate	5 years in partnership with Government		
Rural Banks	After 10 years tax holiday		
Agriculture and Agro-Processing	Cocoa farmers and producers	Income tax exempt	1% tax calculated on chargeable income
	Cattle ranching / farming	10 years	1% tax calculated on chargeable income
	Tree cropping (e.g. coffee, oil palm, shea-butter and coconut)	10 years	1% tax calculated on chargeable income
	Livestock excluding cattle and poultry	5 years	1% tax calculated on chargeable income
	Fish farming, poultry and cash crops	5 years	1% tax calculated on chargeable income
Agro-Processing – converting fish, livestock into edible canned products	5 years	1% tax calculated on chargeable income	
Waste processing (including plastics and polythene)	7 years	1% tax calculated on chargeable income	
Free Zones Enterprise/Development	10% years & maximum of 8% thereafter	NIL	



LOCATIONAL INCENTIVES (Tax Rebates)

- | | | |
|----|---|--------|
| a) | Manufacturing industries located in Accra and Tema | 25% |
| | All other regional capitals | 18.75% |
| | Located outside regional capitals | 12.50% |
| b) | After the initial 5-year tax holiday period, Agro-processing enterprises which use local agricultural raw materials as their main inputs shall have corporate tax rates fixed according to their location as follows: | |
| • | Accra – Tema | 25% |
| • | Other Regional Capitals (except Northern, Upper East and Upper West Regional Capitals) | 25% |
| • | Outside Regional Capitals | 25% |
| • | Northern, Upper East and Upper West Regions (capitals and all other locations) | 25% |

EXEMPTIONS

Industrial plant, machinery and parts thereof are exempted from customs import duty under the HS Codes chapter 82, 84 and 85.

Investment Guarantees

- Constitutional guarantee
- Investment laws which guarantee 100% transfer profits, dividends, etc.
- MIGA membership
- Bilateral Investment Promotion Treaties (BITs)

Investment Opportunities

- Agriculture (Cassava, Cotton, Sorghum, Soya Beans, Oil Palm, Pineapples etc.)
- Agro-processing (Cocoa, Fruits, Vegetables etc.)
- Information and Communications Technology (ICT)
- Mining & Mineral Processing (Gold, Manganese, Bauxite, Salt)
- Tourism
- Services (Financial, Health, Educational, Oil & Gas)
- Energy (Gas, Coal, Wind)
- General Infrastructure (Agricultural and Industrial Estates, Roads, Railways and Ports)
- Real Estate Development
- Fisheries
- Waste Management (including recycling of Plastic and Polythene Materials)
- Privatisation of State Owned Enterprises

Some Foreign Affiliates Operating in Ghana

Unilever	Standard Chartered Bank
Guinness	Stanbic Bank
Coca Cola	Tractor and Equipment
Nestle	Fan Milk
Cadbury	Golden Tulip Hotel
L'air Liquide	Novotel Hotel
Blue Skies	Sonitra Construction
Barry Callebaut	Business Focus
Phyto Riker Pharmaceuticals	CFAO
Barclays Bank	Woolworths
Ericsson	British Airways
ACS BPS	Alitalia
Alcatel -Lucent France Ltd.	Lufthansa German Airlines
Vodafone B.V.	Virgin Atlantic Airlines
MTN	Delta Airlines
Airtel	South Africa Airlines
AngloGold	C. Woerman
Toyota Motor	Newmont Mining
PZ Cussons	Kentucky Fried Chicken (KFC)
Cargill	

Institutions that play key roles in the establishment and running of businesses in Ghana



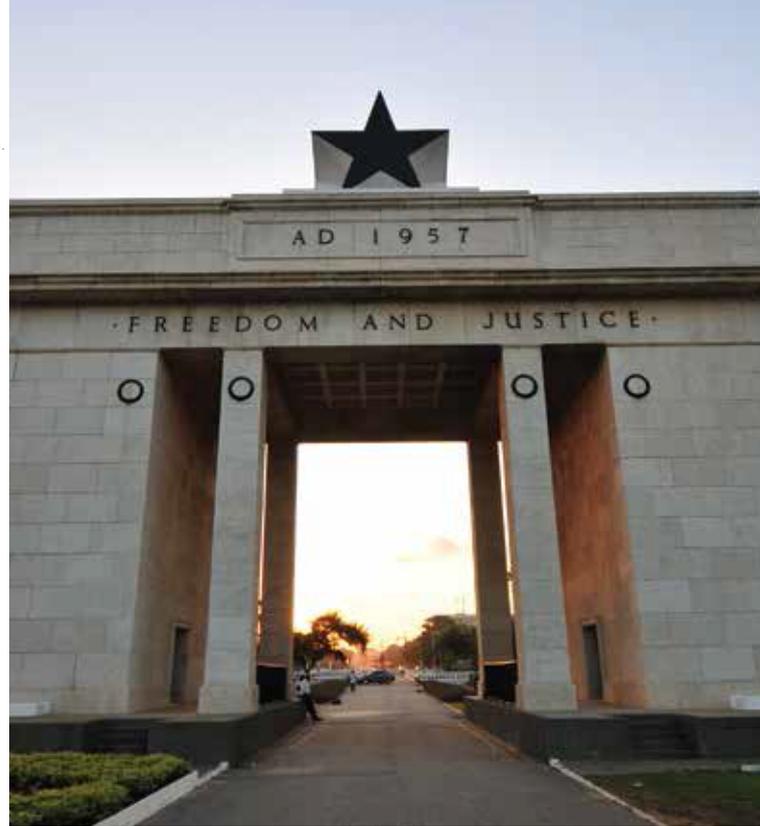
Potential Sources of Funding

Viable companies and projects can easily attract financing both on the local and international financial markets. The main sources of funding are:

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- 27 Banks
- 53 Non-bank financial institutions
- 137 Rural banks
- The Ghana Stock Exchange – noted that in the last four years, many issues of shares on the GSE have been oversubscribed by 100% - 300%, meaning that there is a lot of money for investment purposes.
- Ghana Venture Capital Fund
- International development finance institutions based in Ghana, such as the International Finance Corporation (IFC) and the African Development Bank (AfDB)

A number of foreign financial institutions also provide off-shore financing directly to companies in Ghana.



Some Foreign Affiliates Operating in Ghana

ACS BPS	Airtel	Alcatel –Lucent France Ltd.	Alitalia
AngloGold	Barclays Bank	Barry Callebaut	Blue Skies
British Airways	Business Focus	C. Woerman	Cadbury
Cargill	CFAO	Coca Cola	Delta Airlines
Ericsson	Fan Milk	Golden Tulip Hotel	Guinness
Kentucky Fried Chicken (KFC)	L'air Liquide	Lufthansa German Airlines	MTN
Nestle	Newmont Mining	Novotel Hotel	PZ Cussons
Phyto Riker Pharmaceuticals	Sonitra Construction	South Africa Airlines	Stanbic Bank
Standard Chartered Bank	Toyota Motor	Tractor and Equipment	Unilever
Virgin Atlantic Airlines	Vodafone B.V.	Woolworths	



No.	State Institution	Logo	Address	Telephone	Facsimile	Website/Email
1.	Bank of Ghana (BOG)		The Governor P. O. Box GP 2674 Accra	+233(30)2 666174-8 666361-5 666902-8 666921-5	+233(30)2 662996	www.bog.gov.gh bogsecretary@bog.gov.gh
2.	Registrar General's Department (RGSD)		P. O. Box 118 Accra	+233(30)2 664691-3	+233(30)2 666081 666469	www.rgd.gov.gh
3	Ghana Revenue Authority		PMB, TUC Post Office, Accra - Ghana	+233-(0)30 2-686106 /684363	+233-(0)30 2-681163	www.gra.gov.gh
4	Customs Excise and Preventive Service (CEPS)		The Commissioner P. O. Box 68 Accra	+233(30)2 668319 666841		www.ghanacustoms.gov.gh pr@ghanacustoms.gov.gh
5	Internal Revenue Service (IRS)		The Commissioner P. O. Box 2202, Accra	+233(30)2 675701 -10 665833	+233(30)2 664938	www.irs.gov.gh info@irs.gov.gh commissioner@irs.gov.gh
6	Value Added Tax (VAT) Service		The Commissioner P. O. Box 17177 Accra	+233(30)2 661525/6 2610030	+233(30)2 674186	www.vats.gov.gh info@vats.gov.gh
7	Ghana Immigration Service (GIS)		The Director Private Mail Bag Accra	+233(30)2 258250 224445 221667 674125 213401	+233(30)2 258249	www.ghanaimmigration.org director@myzipnet.com
8	Environmental Protection Agency (EPA)		The Executive Director P.O. Box M326 Accra	+233(30)2 664697/8	+233(30)2 662690	www.epaghana.org
9	Ghana Free Zones Board		The Executive Secretary P. O. Box M 626 Accra, Ghana	+233(30)2 780535 785037 785038 +233(24) 2174534	+233(30)2 780536 780537	www.gfzb.com.gh info@gfzb.com.gh
10	Ghana Export Promotion Council		P. O. Box M 146 Ministries Accra	+233(30)2 689889 683153	+233(30)2 677256	www.gepcghana.com info@gepcghana.com
11	Minerals Commission		The Chief Executive P.O. Box M.248 Accra, Ghana	+233(30)2 771318 / 773053 / 772783	+233(30)2 773324	www.ghana_mining.org Mincom@mc.ghanamin-ig.org
12	Ghana Tourist Board		P. O. Box GP 3106 Accra	+233(30)2 682601 682607 682608	+233(30)2 682510	www.touringghana.com
13	Ministry of Communications		The Minister P.O. Box M42 Accra	+233(30)2 685626 685601	+233(30)2 667114	www.moc.gov.gh mact@ghana.gov.gh
14	Ghana Standards Board		The Executive Director P.O. Box MB 245, Accra	+233(30)2 500231, 500065/6, 506992-6	+233(30)2 500231, 500092	www.ghanastandards.org gsbdir@ghanastandards.org gsbnep@ghanastandards.org

No.	State Institution	Logo	Address	Telephone	Facsimile	Website/Email
15	National Communications Authority		The Director General P. O. Box 1568 Cantonments, Accra	+233(30)2 776621 771701	+233(30)2 763449	www.nca.org.gh nca@gana.com
16	Association of Ghana Industries		Executive Director P. O. Box AN 8624 Accra North	+233(30)2 779793 779023/4	+233(30)2 773143, 763383	www.agighana.org agi@agighana.org

Attractive investment opportunities

Your Prosperity Partner

The Ghana Investment Promotion Center (GIPC) has been serving the needs of investors for many decades.

The faster new investors can open their doors in Ghana, the faster their employees and the communities in which they operate can thrive. That in brief is the mission of the GIPC.

GIPC is a 24/7 service partner to existing and new investors providing responses and research to help them to comply with regulatory requirements and to deal with red tape.

Information at your fingertips

In response to investors' feedback we have recently revised and reorganized the GIPC home page on the net -www.gipcghana.com.

You will not only find valuable information on investment opportunities in a wide range of areas including oil and gas, infrastructure, agriculture and agri-food, hospitality and tourism, ICT (information and communication technologies), services, construction, minerals and many others.

In addition, you will find success stories from current investors and, of course, all the information on how to do business in Ghana including information relating to the tax system and investment incentives.

Create your own prosperity in Ghana

Many small and medium-sized enterprises, large global and local enterprises have taken the courageous decision to invest in Ghana and have never looked back from that day. Doing business anywhere is not easy and not for the faint-hearted. Be assured that you really want to get more of what Ghana has to offer.

Join us as a partner, and create prosperity for your business, employees and for Ghana.





Other profiles available include:

INVESTING IN GHANA'S FOOD PROCESSING SECTOR • INVESTING IN GHANA'S FORESTRY SECTOR

INVESTING IN GHANA'S TEXTILES & GARMENTS INDUSTRY • INVESTING IN GHANA'S PROPERTY DEVELOPMENT SECTOR

INVESTING IN GHANA'S MINERALS PROCESSING SECTOR • INVESTING IN GHANA'S FISHING INDUSTRY

INVESTING IN GHANA'S CASH CROPS • INVESTING IN GHANA'S AGRICULTURAL & AGRO-PROCESSING SECTOR

INVESTING IN GHANA'S TOURISM SECTOR • INVESTING IN GHANA'S HEALTH SECTOR

INVESTING IN GHANA'S EDUCATION SECTOR • INVESTING IN GHANA'S HORTICULTURE INDUSTRY

INVESTING IN GHANA'S ENERGY SECTOR • INVESTING IN GHANA'S PETROLEUM SERVICES SECTOR





Contact Us

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Please note that this leaflet is an abbreviated version of the Sector Profile for this industry. The full-length version is available - as are all application forms - on our website

We look forward to discussing Ghana's potential with you.

These successful companies have invested in Ghana

Anadarko • AngloGold Ashanti • Archer Daniels Midland • Baker Hughes • Barclays Bank
Barry Callebaut • British American Tobacco • Cargill • CFAO • Coca-Cola Bottling Co • Dizengoff • Ecobank •
Ericsson Radio Systems General Electric • Globacom • Gold Fields • Guinness • Hess • Holiday Inn • IBM • Interplast •
Kosmos Energy • Kraft Food • Movenpick • MTN • Nestle • Newmont Mining • Olam • PricewaterhouseCoopers
Procredit Savings and Loans Company • Provident Life Assurance Company • PZ Cussons Ghana Industries
Sandvik Tamrock • Scancom • SG-SSB • Shell • Stanbic Bank • Standard Chartered Bank • Total Petroleum
Toyota • Tullow • Unilever • Vanco • Vodafone • Wienco • Woolworths • Xerox